

## **CORPORATE PRESENTATION**

January 2023





## WHY MEG ENERGY?

<ul> <li>~2.0 billion bbls of 2P reserves<sup>2</sup> (~55 RLI at 100,000 bbls/d)</li> <li>Low production decline profile (~15%) and associated low sustaining capital equals greater free cash flow<sup>1</sup></li> <li>2<sup>nd</sup> lowest steam oil ratio (SOR) in sector, 15% below peer average</li> <li>Excellent capital efficiencies on both short-cycle (recompletions) and long-cycle (new pads) opportunities</li> <li>Unhedged "pure play" providing full exposure to rising crude oil prices</li> <li>Applying 100% of FCF to debt reduction and share buybacks</li> <li>~15% estimated 2023 FCF yield at US\$80/bbl WTI</li> <li>Not expected to be cash taxable until 2028 at US\$80/bbl WTI</li> <li>FCF split equally between debt reduction and share buybacks</li> </ul>
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<ul> <li>~\$382mm of share buybacks in 2022 (~21mm shares, or ~7% of 2021 YE shares outstanding)</li> <li>~US\$1,016mm of debt repayments in 2022</li> <li>100% allocation to shareholder returns when net debt<sup>1</sup> reaches US\$600mm</li> </ul>
<ul> <li>Tidewater access enhances bitumen realizations</li> <li>~80% or 120,000 bbls/d of blend sales<sup>3</sup> has firm service pipeline access to tidewater<sup>4</sup></li> <li>Contracted dock space for 500,000 bbls/month of U.S. Gulf Coast (USGC) export capacity to Asian markets</li> <li>Over 2 million bbls of strategic storage that provides operating and marketing flexibility</li> </ul>
<ul> <li>Targeting net zero greenhouse gas (GHG) emissions by 2050</li> <li>Founding member of the Pathways Alliance which is focused on achieving net zero GHG emissions from oil sands operations by 2050</li> <li>Greater than 99.5% methane conservation</li> </ul>

2. 2P reserves as of December 31, 2021.

3. Blend sales is a Non-GAAP financial measure – refer to Disclosure Advisories for further information.

4. 100,000 bbls/d of Flanagan capacity and 20,000 bbls/d of TMX capacity (scheduled to come in service in Q4 2023).

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## MEG ENERGY CORPORATE PROFILE



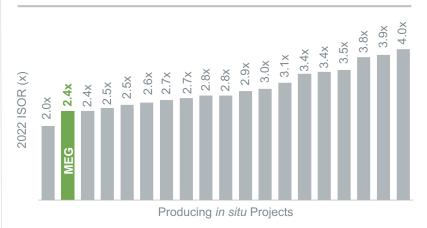
 Market data as of December 31, 2022. Shares outstanding figure is equal to sum of common shares and convertible securities (equity-settled RSUs & PSUs and stock options).

2. Net debt is a capital management measure - refer to Disclosure Advisories for further information.

### Bitumen Production (bbls/d)



### 2022 YTD Average SOR<sup>3</sup>



Average steam oil ratio ("SOR") in 2022 up to November 30<sup>th</sup> per Petrinex. Producing in-situ projects include: Athabasca Oil Hangingstone, Athabasca Oil Leismer, Cenovus Convus Christina Lake, Cenovus Soster Creek, Cenovus Sunrise, CNOOC Long Lake, CNRL Jackfish, CNRL Kirby, CNRL Peace River, Connacher Great Divide, ConocoPhillips Canada Surmont, Greenfire Resources Hangingstone, Harvest BlackGold, IPC Canada Blackrod, Strathcona Resources Lindbergh, Strathcona Resources Orion, Suncor Firebag and Suncor MacKay River.

## 2022 HIGHLIGHTS

## Finance, Operations, and Environmental Achievements



# Increased cash flow & debt reduction

Recognized ~C\$1,260mm of FCF<sup>1</sup> during the first nine months of 2022 which drove US\$700mm reduction in net debt<sup>1</sup> to US\$1.2bn, including full repayment of second lien notes



# Shareholder return of capital

Initiated inaugural share buyback program which executed ~C\$382mm of share buybacks in 2022, representing ~21mm shares or ~7% of 2021 YE shares outstanding; Shareholder return / share buybacks currently 50% of FCF



## Operational excellence

Record ~111,000 bbls/d monthly production in October with a SOR of 2.2x driven by focused capital discipline and innovative / responsible SAGD development



### Pathways Alliance

One of 19 carbon capture and storage (CCS) proposals chosen to proceed to next stage of evaluation by the Alberta government; Working collaboratively with the Federal and Provincial governments on the fiscal & regulatory support required



Significant progress made in 2022 across finance, asset and emissions strategies

1. FCF and net debt are capital management measures - refer to Disclosure Advisories for further information.

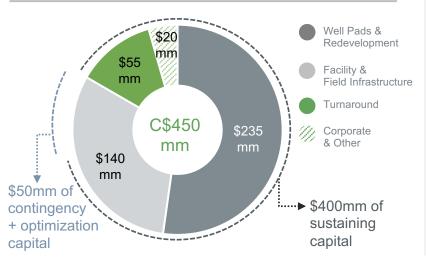
# 2023 OUTLOOK

Focused capital discipline driving free cash flow, debt reduction and shareholder returns

### 2023 Budget Guidance

	2023 Guidance
Capital Expenditure	\$450mm
Average Production	100,000 – 105,000 bbls/d
Non-energy Opex <sup>1</sup>	\$4.75 – \$5.05/bbl
G&A	\$1.70 - \$1.90/bbl

### 2023 Capital Budget (\$450mm)



- 2023 capital combines optimized well spacing, enhanced completion designs and capital efficient redevelopment to maintain production
  - \$400mm of sustaining capital
    - ~50% allocated toward new well pads, gathering systems and short-cycle production
    - ~20% directed towards facility and field infrastructure such as high-pressure steam deployment, reliability, etc.
    - ~15% for turnaround and other
  - \$50mm of contingency (inflation) + optimization capital
- 2023 production guidance of 100,000 105,000 bbls/d
  - Reflects sustained field and plant reliability throughout the year
  - Includes second quarter turnaround impact on full year production of ~6,000 bbls/d
- Non-energy opex<sup>1</sup> increasing on a per bbl basis, reflecting increased scope of operations and inflationary pressures
- 2023 effective royalty rate<sup>2</sup> of 20-25% when Christina Lake project achieves royalty payout<sup>3</sup>
- 1. Non-energy operating expense is a supplementary financial measure refer to Disclosure Advisories for further information.
- 2. Effective royalty rate is a Non-GAAP financial measure refer to Disclosure Advisories for further information.
- 3. Forecast to achieve royalty payout in early Q1 2023 assuming US\$80/bbl WTI, US\$23/bbl WTI:AWB Edmonton discount and C\$1.32/US\$ F/X rate.

# BALANCE SHEET STRENGTH

## Net debt<sup>1</sup> reduced by ~US\$2.6bn since 2016

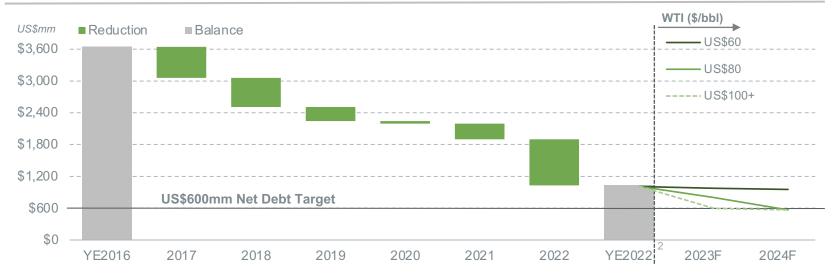
### ~4 years to nearest debt maturity

- ~C\$600mm undrawn credit facility
  - < 50% drawn No financial covenants</li>
  - > 50% drawn First lien net debt / LTM EBITDA <= 3.5x</li>
- US\$600mm net debt target achieved near YE
   2024 at US\$80/bbl WTI

### **Debt Maturity Profile**



### Annual Net Debt Reduction



1. Net debt is a capital management measure - refer to Disclosure Advisories for further information.

2. Unsecured 2027 principal and YE 2022 net debt figure as of December 31, 2022.

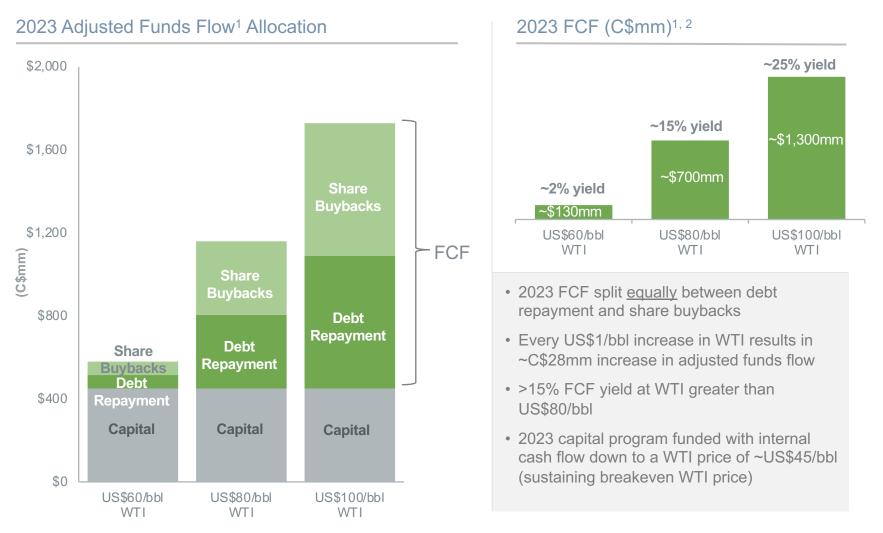
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## FINANCIAL STRATEGY EXECUTION

		TADOET	FCF <sup>1</sup> Allocation (%)		STATUS
		— TARGET —	Debt Reduction	Share Buybacks	STATUS
CURRENT STAGE	STAGE	Net Debt <sup>1</sup> > US\$1.7bn	100%	0%	
	STAGE	Net Debt < US\$1.7bn but > US\$1.2bn	75%	25%	
	STAGE	Net Debt < US\$1.2bn but > US\$600mm	50%	50%	
	STAGE	Net Debt of US\$600mm	0% Consider bas further deb	100% e dividend or t reduction	~2025+ @ US\$60/bbl WTI ~YE 2024 @ US\$80/bbl WTI ~YE 2023 @ US\$100/bbl WTI

1. FCF and net debt are capital management measures - refer to Disclosure Advisories for further information.

## FCF GENERATION & SHAREHOLDER RETURN POTENTIAL



Note: Price scenarios assume mid point of 2023 production guidance, US\$23/bbl WTI:AWB Edmonton discount, US\$14/bbl WTI:AWB Gulf Coast discount, C\$1.32/US\$ F/X rate, condensate purchased at 100% of WTI and one bbl of bitumen per 1.44 bbls of blend sales (1.44 blend ratio)

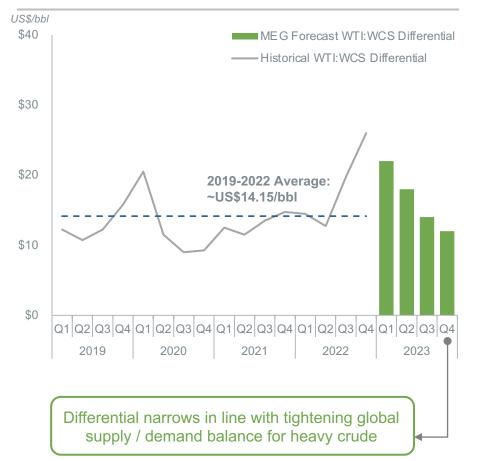
- 1. Adjusted funds flow and FCF are capital management measures refer to Disclosure Advisories for further information.
- 2. FCF yields are based on market capitalization as of December 31, 2022. FCF yield is defined as FCF divided by market capitalization.

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# LEVERAGE TO NARROWING HEAVY DIFFERENTIAL

## Current wide differential driven by temporary, global factors

WTI:WCS Differential Significantly Above Average and Poised to Tighten



- Each \$1/bbl differential tightening increases estimated adjusted funds flow<sup>1</sup> by \$45mm
- Supply and demand factors to improve into 2023:

### Demand:

- Easing China COVID restrictions
- U.S heavy crude refining capacity returns to typical levels
- Normalized refinery crack spreads incentivize heavy crude processing
- Start of purchases to refill SPR

### Supply:

- Reduced U.S. SPR releases
- OPEC production cuts
- Sanctions impact Russian supply
- Increased export capacity with TMX completion increases competition for heavy / Canadian crude

1. Adjusted funds flow is a capital management measure - refer to Disclosure Advisories for further information.

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# CONTINUED FOCUS ON OPERATIONAL EXCELLENCE

### Driving increased production with industry leading SOR and reduced GHG intensity

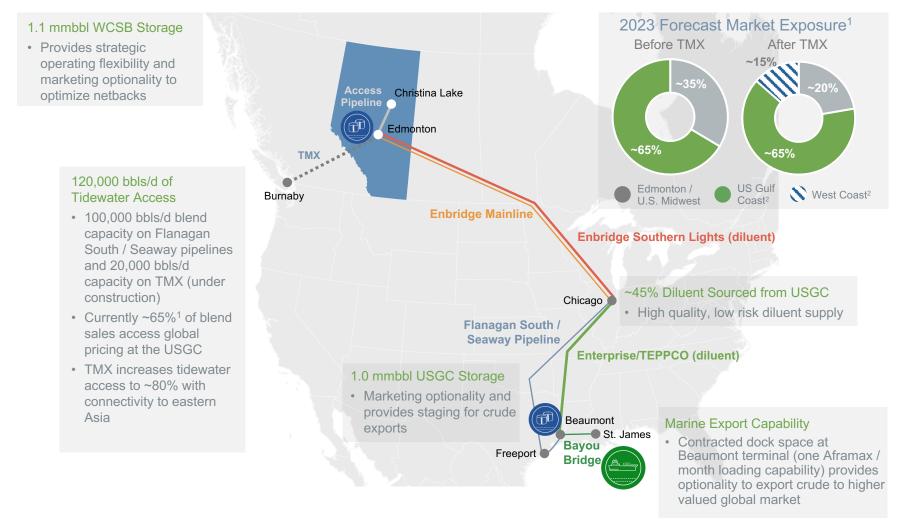




We are a leader in innovative and responsible SAGD Development

# 80% OF PRODUCTION WILL HAVE ACCESS TO TIDEWATER AND GLOBAL PRICING

### Market access capability enhances bitumen realizations and manages risk



Assumes mid point of 2023 production guidance, 1.44 blend ratio and 5% apportionment.

2. Assumes 20,000 bbl/d of contracted capacity on TMX (scheduled to come in service in Q4 2023).

## PATHWAYS ALLIANCE PROGRESS



Early engagement with more than 20 indigenous communities along the proposed  $CO_2$  transportation and storage network corridor and a commitment to meaningful engagement throughout the full cycle of the network's operations



Selected by the Government of Alberta to continue exploratory work on the Alliance's ambitious CCS hub to safely and permanently store  $CO_2$  captured from 20+ oil sands facilities and other interested industries in Alberta



Completed pre-engineering work on the 400-kilometre pipeline that will carry captured  $CO_2$  to the storage hub; more detailed engineering work is about to begin



Conducting engineering studies for the phase 1 CO<sub>2</sub> capture facilities

• Nine carbon capture feasibility studies involving member companies have been completed on oil sands sites with engineering work advancing



Environmental field programs are underway to support regulatory application submissions for the proposed CO<sub>2</sub> transportation line and storage network



## Additional information can be found at pathwaysalliance.ca

# MEG'S COMMITMENT TO ESG

MEG's purpose is to supply the world with environmentally and socially responsible energy while generating long term value for all our stakeholders

### **Business Model Resilience**

Focused on incorporating ESG strategies into our business plan to generate attractive returns now and over the long-term life of our assets



Foundational \_ Commitments



### Governance

Our Board has direct oversight of ESG and is focused on long-term sustainability in applying high standards to ESG performance

Management compensation is tied to ESG targets



#### Rapid, effective COVID-19 response

- Robust risk identification
   and reduction programs
- Our ultimate goal is continuous improvement towards zero incidents and injuries at work and at home



Climate Change & Greenhouse Gas Emissions

GHG intensity is ~15% below in-situ average; Methane conservation > 99.5%

- Targeting net zero GHG emissions (scope 1 & 2) by 2050
- Medium-term target of a 30% reduction in bitumen GHG emissions intensity (scope 1 & 2) from 2013 levels by 2030



Water & Wastewater Management

**~80% reduction** in make up water intensity since 2013

- Zero freshwater used in MEG's thermal operations
- Continued focus on optimization of % of water recycled and maintaining top decile total make-up water intensity



Indigenous Relations

Over \$950mm in total spend with Indigenous businesses since 2007

- Grow economic participation for local communities across our business
- Provide Indigenous awareness training to all employees

Note: Additional information can be found at www.megenergy.com/sustainability

# **APPENDIX**

# 2023E ADJUSTED FUNDS FLOW<sup>1</sup> SENSITIVITY

## Unhedged WTI & WCS differential provides significant torque to change in oil prices

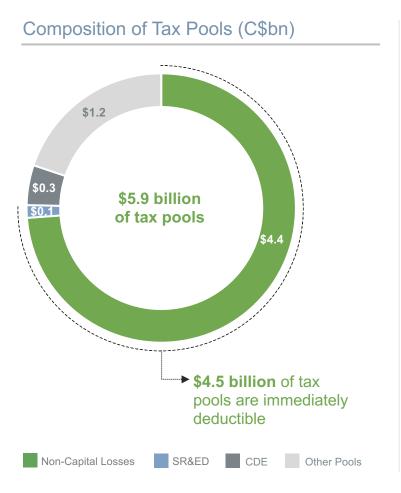
### Illustrative Adjusted Funds Flow<sup>1</sup> Sensitivities<sup>2, 3</sup>

Variable	Range	2023 Adjusted Funds Flow Sensitivity (C\$mm)
WCS Differential (US\$/bbl)	+/- \$1.00/bbl	+/- C\$ <mark>45 mm</mark>
WTI (US\$/bbl)	+/- \$1.00/bbl	+/- C\$ <mark>28 mm</mark>
Condensate (US\$/bbl)	+/- \$1.00/bbl	+/- C\$ <mark>14 mm</mark>
Bitumen Production (bbls/d)	+/- 1,000 bbls/d	+/- C\$ <mark>13 mm</mark>
Exchange Rate (C\$/US\$)	+/- \$0.01	+/- C\$ <mark>9 mm</mark>
Non-energy Opex (C\$/bbl)	+/- \$0.25/bbl	+/- C\$ <mark>6 m</mark> m
AECO Gas (C\$/GJ) <sup>4</sup>	+/- \$0.50/GJ	+/- C <mark>\$2</mark> mm

- 1. Adjusted funds flow is a capital management measure refer to Disclosure Advisories for further information.
- 2. Each sensitivity is independent of changes to other variables.
- 3. Assumes mid point of 2023 production guidance, US\$80/bbl WTI, US\$23/bbl WTI:AWB Edmonton discount, US\$14/bbl WTI:AWB Gulf Coast discount, C\$1.32/US\$ F/X rate, condensate purchased at 100% of WTI and one bbl of bitumen per 1.44 bbls of blend sales (1.44 blend ratio).
- 4. Assumes 1.3 GJ/bbl of bitumen, 70% of 150 MW of power generation sold externally and a 30.0 GJ/MWh heat rate.

## MATERIAL UNRECOGNIZED VALUE FROM TAX POOLS

## Not expected to be cash taxable until 2028 at US\$80/bbl WTI





Pools Utilized Per Year <sup>1</sup>	Illustrative Value of Tax Pools at 8.0% Discount Rate	
(C\$mm)	C\$bn)	(C\$/sh) <sup>2</sup>
\$500	\$0.9	\$2.80
\$1,000	\$1.0	\$3.40
\$1,500	\$1.1	\$3.65
\$2,000	\$1.2	\$3.80

### Maximum Theoretical Value<sup>3</sup>

Total	\$1.4bn	\$4.40/sh <sup>2</sup>
Immediately Deductible	\$1.0bn	\$3.35/sh <sup>2</sup>

1. Refers to an illustrative amount of pools used annually, assuming deductions available, until fully exhausted.

2. Tax pool value based on tax rate of 23% (tax pools as of September 30, 2022). Value presented per MEG share, using fully diluted shares outstanding as of September 30, 2022.

3. Maximum theoretical value is calculated based on average 2022 tax rate of 23.0% applied to MEG's total and immediately deductible tax pools and using fully diluted shares outstanding as of September 30, 2022.



## THE PATHWAYS ALLIANCE

- The Pathways Alliance consists of Canada's six largest oil sands producers, who operate facilities accounting for 95% of operated oil sands production
- The Pathways Alliance goal, working collectively with the Federal and Alberta governments, is to achieve net zero greenhouse gas emissions from oil sands operations by 2050 to help Canada meet its climate goals, including its Paris Agreement commitments and 2050 net zero emissions aspirations
- The plan includes reducing current oil sands GHG emissions by about 22 Mt of CO<sub>2</sub>e/yr <sup>1</sup> by 2030 towards achieving net zero 2050
- The Pathways vision is anchored by a carbon capture utilization and storage (CCUS) system and transportation line connecting oil sands facilities in the Fort McMurray, Christina Lake and Cold Lake regions of Alberta to a carbon storage hub near Cold Lake<sup>2</sup>



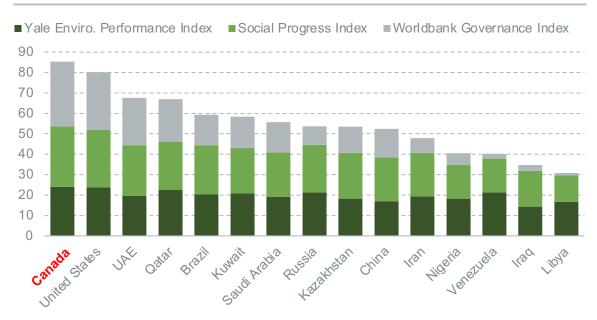


Additional information can be found at <u>https://pathwaysalliance.ca/</u>

- 1. Megatonnes (million tonnes) of carbon dioxide equivalent per year.
- 2. CCUS involves using safe and proven technologies to capture CO<sub>2</sub> from fuel combustion or industrial processes, transport it via pipeline or other methods and use the CO<sub>2</sub> to create valuable products or permanently store it deep underground in geological formations.

Canadian oil companies earn a stronger ESG score than all other oil-rich countries, due to stringent environmental regulation, strong governance and commitment to safety and community

### Top Oil Reserve Holders ESG



- ✓ Only top reserve holder to have a price on carbon
- ✓ Stringent environmental regulation
- ✓ High governance scores
- ✓ Enforcement of human rights and social progress
- ✓ Low corruption
- ✓ Significant investment in continuous improvement of environmental performance

Source: BMO Capital Markets; presentation uses an equal weight of each index represented

**Note:** The Environmental Performance Index (EPI) is created jointly by Yale/Columbia Universities in collaboration with the World Economic Forum and ranks 180 countries on 24 performance indicators on environmental health and ecosystem vitality; the Social Progress Index (SPI) is developed by the Social Progress Imperative and ranks 149 countries on 51 measures of social responsibility that are independent of economic indicators; World Bank's Worldwide Governance Indicators (WGI) rank over 200 countries on six dimensions including political stability, regulatory quality and corruption control

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Forward-looking information contained in this presentation is based on management's expectations and assumptions regarding, among other things: future crude oil, bitumen blend, natural gas, electricity, condensate and other diluent prices, foreign exchange rates and interest rates; actions taken by OPEC+ in relation to supply management and U.S. SPR activities, including both supply releases or oil repurchases; global conflicts including the Russia-Ukraine conflict and associated international sanctions, the recoverability of MEG's P1 and P2 reserves; MEG's ability to produce and market production of bitumen blend successfully to customers; future growth, results of operations and production levels; future capital and other expenditures; revenues, expenses and cash flow; operating costs; reliability; anticipated reductions in operating costs as a result of optimization and scalability of certain operations; anticipated sources of funding for operations and capital investments; including funding for the Pathways Alliance; plans for and results of drilling activity; the regulatory framework governing royalties, land use, taxes and environmental laws and Federal and Provincial climate change policies, under which MEG conducts and will conduct its business; and business prospects and opportunities. By its nature, such forward looking information involves significant known and unknown risks and uncertainties, which could cause actual results to differ materially from those anticipated. These risks include, but are not limited to: risks associated with the oil and gas industry, including the transition to a low carbon environment; the securing of adequate access to markets and transportation infrastructure and to investment capital; the availability of capacity on the electricity transmission orid: the uncertainty of reserve and resource estimates: the uncertainty of estimates and projections relating to production, costs and revenues; health, safety and environmental risks, including public health crises, such as the COVID-19 pandemic and related actions taken by governments and businesses, including easing of COVID-19 restrictions in China; international conflicts and wars including the Russia-Ukraine conflict, risks of legislative and regulatory changes to, amongst other things, tax, land use, royalty, environmental laws, and Federal and Provincial climate change policies and curtailment of production policies; risks related to increased activism and public opposition to fossil fuel development; assumptions regarding and the volatility of commodity prices, including actions taken by OPEC+ in relation to supply management; interest rates and foreign exchange rates; risks and uncertainties related to commodity price, interest rate and foreign exchange rate swap contracts and/or derivative financial instruments that MEG may enter into from time to time to manage its risk related to such prices and rates; risks and uncertainties associated with securing and maintaining the necessary regulatory approvals and financing to proceed with MEG's future phases and the expansion and/or operation of MEG's projects; risks and uncertainties related to the timing of completion, commissioning, and start-up, of MEG's turnarounds, and of future phases, expansions and projects; the operational risks and delays in the development, exploration, production, and the capacities and performance associated with MEG's projects; and uncertainties arising in connection with any future acquisitions and/or dispositions of assets. Although MEG believes that the assumptions used in such forward-looking information are reasonable, there can be no assurance that such assumptions will be correct. Accordingly, readers are cautioned that the actual results achieved may vary from the forward-looking information provided herein and that the variations may be material. Readers are also cautioned that the foregoing list of assumptions, risks and factors is not exhaustive.

Further information regarding the assumptions and risks inherent in the making of forward-looking statements can be found in MEG's most recently filed Annual Information Form ("AIF"), along with MEG's other public disclosure documents. Copies of the AIF and MEG's other public disclosure documents are available through the Company's website at <u>www.megenergy.com/investors</u> and through the SEDAR website at <u>www.sedar.com</u>. The forward-looking information included in this presentation is expressly qualified in its entirety by the foregoing cautionary statements. Unless otherwise stated, the forward-looking information included in this presentation contains future-oriented financial information and financial outlook information (collectively, "FOFI") about MEG's prospective results of operations including, without limitation, cash flow and various components thereof, all of which are subject to the same assumptions, risk factors, limitations, and qualifications as set forth above. Readers are cautioned that the assumptions used in the preparation of such information, although considered reasonable at the time of preparation, may prove to be imprecise and, as such, undue reliance should not be placed on FOFI. MEG's actual results, performance or achievement could differ materially from those expressed in, or implied by, these FOFI, or if any of them do so, what benefits MEG will derive thereform. MEG has included the FOFI in order to provide readers with a more complete perspective on MEG's future events or otherwise, except as required by law.

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For further details, please refer to Section 14 of the Corporation's interim MD&A for the three and nine months ended September 30, 2022 which is available on the Corporation's website at <u>www.megenergy.com</u> and is also available on the SEDAR website at <u>www.sedar.com</u>.

