## Second Quarter 2018 Supplemental

To assist analysts and investors with the modeling/reconciliation of the second quarter 2018 results, we provide a quarterly supplemental tables detailing our **Cash Operating Netback** and **Net Blend Sales**.

## **SECOND QUARTER 2018 AVERAGE BENCHMARK PRICES**

WTI: US\$67.88

WTI:WCS Differential: US\$19.27/bbl

FX Rate (C\$/US\$): 1.2911

## **CASH OPERATING NETBACK**

| C\$ per barrel unless specified | 1Q18    | 2Q18    |
|---------------------------------|---------|---------|
| Blend Sales                     | 51.10   | 62.32   |
| Cost of Diluent                 | (15.79) | (15.12) |
|                                 |         |         |
| Bitumen Realization             | 35.31   | 47.20   |
| Transportation                  | (5.99)  | (8.28)  |
| Royalties                       | (1.03)  | (1.64)  |
| Operating costs - non-energy    | (4.55)  | (5.47)  |
| Operating costs - energy        | (2.64)  | (1.79)  |
| Power Sales                     | 1.21    | 1.62    |
| Realized Risk Management        | (2.15)  | (13.11) |
| Cash operating netback          | 20.16   | 18.53   |

<sup>\*</sup>Per barrel costs and netbacks are calculated based on sales volumes

## **NET BLEND SALES**

| Barrels per day   | 1Q18    | 2Q18    |
|-------------------|---------|---------|
| Diluent usage     | 44,093  | 33,819  |
| Net bitumen sales | 91,608  | 74,418  |
| Net blend sales   | 135,701 | 108,237 |

